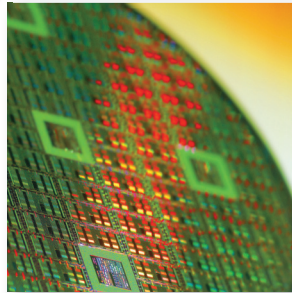
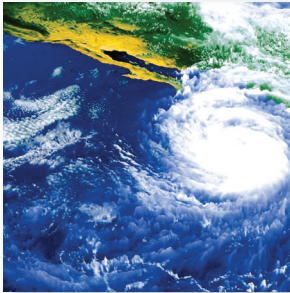


# Introducing SNR Denton



See All Sides

## Introducing SNR Denton

### Sonnenschein Nath & Rosenthal and Denton Wilde Sapte are now SNR Denton

In today's global marketplace, you need the view from ground level and from horizon to horizon. You need a law firm that's always looking out for you from every angle.

That's why SNR Denton is here. We take pragmatic action to get done what our clients need—with quality and efficiency. Focused on eight industry sectors and located in key financial and commercial centers in 43 countries, we have the people, the resources and the vision to see what's coming, where it's coming from and how to turn it to your advantage.

Three core components animate our client-centered approach to legal services:

- **Anticipating** what matters most to our clients: where the opportunities are coming from; and where risks need to be managed and challenges overcome.
- **Leading** with team-oriented lawyers and professionals, working together across geographies and informed by diverse cultural backgrounds and marketplace perspectives.
- **Creating** innovative fee arrangements that align with our clients' operational imperatives.

#### About SNR Denton

SNR Denton is a client-focused international legal practice delivering quality and value. We serve clients in key business and financial centers from more than 60 locations in 43 countries, through offices, associate firms and special alliances across the US, the UK, Europe, the Middle East, Russia and the CIS, Asia Pacific and Africa, making us a top 25 legal services provider by lawyers and professionals worldwide. Joining the complementary top-tier practices of its founding firms—Sonnenschein Nath & Rosenthal LLP and Denton Wilde Sapte LLP—SNR Denton offers business, government and institutional clients premier service and a disciplined focus to meet evolving needs in eight key industry sectors: Energy, Transport and Infrastructure; Financial Institutions and Funds; Government; Health and Life Sciences; Insurance; Manufacturing; Real Estate, Retail and Hotels; and Technology, Media and Telecommunications. For more information, visit [snrdenton.com](http://snrdenton.com).

## A Distinguished Legacy

SNR Denton is a new name in the legal marketplace. At the same time, SNR Denton is a firm with a 225-year pedigree of excellence and professionalism in service to law firm clients. The firm's origins date to the 1700s when Thomas Wilde founded what would become Wilde Sapte with partner Samuel Archer Hussey, and Denton Hall Burgin became a banking firm in the City of London. Sonnenschein was formed in 1906.

Today, joining the complementary top-tier practices of its founding firms—Sonnenschein Nath & Rosenthal and Denton Wilde Sapte—SNR Denton offers business, government and institutional clients premier service and a disciplined focus to meet evolving needs in eight key sectors:

- Energy, Transport and Infrastructure
- Financial Institutions and Funds
- Government
- Health and Life Sciences
- Insurance
- Manufacturing
- Real Estate, Retail and Hotels
- Technology, Media and Telecommunications

### 1785

Thomas Wilde founds what is to become Wilde Sapte with partner Samuel Archer Hussey

### 1788

Denton Hall Burgin is established by Sam Denton

### 1906

Edward Sonnenschein and partners open a firm that will eventually become Sonnenschein Nath & Rosenthal

### 2009

Approximately 100 lawyers join Sonnenschein from Thacher Proffitt & Wood, doubling the firm's New York presence

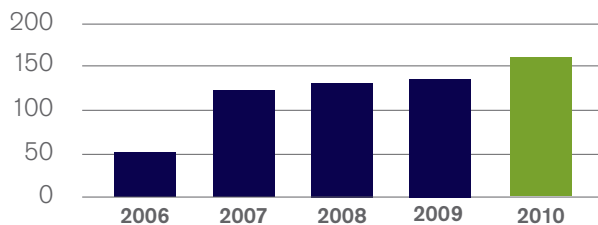
### 2010

Sonnenschein Nath & Rosenthal LLP and Denton Wilde Sapte LLP combine to form SNR Denton, one of the top 25 legal services providers worldwide

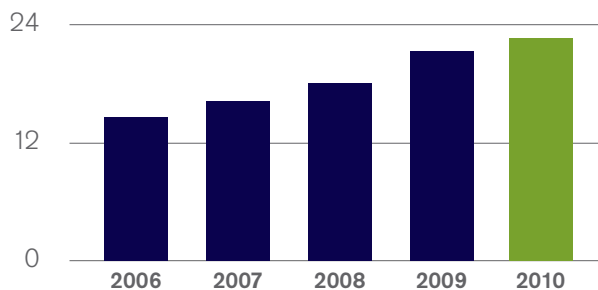
## Accolades

In the past year, record numbers of SNR Denton lawyers and practice areas were recognized by business and legal publishers, including *Chambers & Partners* and *Legal 500*, two of the most prestigious directories of the legal profession. To have such a large contingent of SNR Denton lawyers and practices recognized is a testament to the depth and capabilities of our people and to the successes we have achieved individually and collectively on behalf of clients.

### **Chambers USA and Chambers UK Recognition (combined)**



### **Legal 500 Recognition (UK)**



*Chambers & Partners* and *Legal 500* base their rankings on substantial research that includes interviews with a firm's lawyers, clients and competitors.

### Industry Rankings (2009 to 2010)

"Infrastructure/Energy Team of the Year"  
*The Lawyer*

"Deal of the Year"  
*Infrastructure Investor* magazine

"Deal of the Year" (two categories)  
*Islamic Finance News*

"Most Dynamic Energy Practice"  
*Energy Daily*

"Best Pan-African Law Firm," Capital Markets and Corporate  
*emeafinance*

"Top 10 in the US" in venture capital transactions  
*Dow Jones' Private Equity Analyst*

Ranked 1st by issue number and 3rd and 5th by deal size in mortgage-backed securities

Ranked 4th by volume as manager's counsel and 7th by issue number as issuer's counsel in asset-backed securities  
*Thomson Financial*

## Sectors

The lawyers and professionals of SNR Denton focus on the comprehensive legal and business needs of clients around the globe, concentrating on the following eight key sectors:



### **Energy, Transport and Infrastructure**

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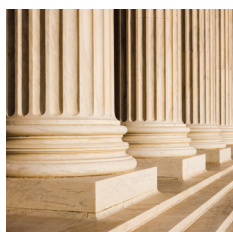
The diverse industries in this sector share in common the delivery of essential public services; complex transactions, financing, and environmental and safety regulations that are frequent sources of complicated disputes; a delivery affected by public policy; and a hunger for capital. Our dedicated industry teams offer in-depth local and international expertise to help our clients deliver goods and services, navigate regulations and mitigate complex disputes.



### **Financial Institutions and Funds**

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The financial institutions and funds sector is experiencing unprecedented change, with government regulators reshaping and closely monitoring how business is conducted and end-users searching for trust and diligence in the institutions with which they conduct business. SNR Denton affords financial institutions and funds of every size, focus and geography a suite of sophisticated, proactive and sector-specific legal services to effectively plan, deploy, protect and defend our clients' interests.



### **Government**

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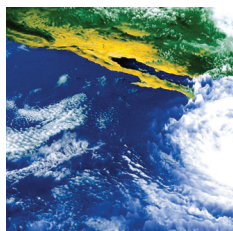
Governments' importance in regulating and driving commerce has never been greater. Advising government-related clients requires professionals with a sophisticated understanding of the political, cultural, economic and social accountabilities that vary across local, national and multinational geographies. SNR Denton has represented governments on legislative and regulatory matters throughout the world, counseling on the global financial crisis, developing procurement programs for large municipalities, structuring large-scale government projects and public-private partnerships, drafting landmark legislative codes and influencing regulatory frameworks.



### **Health and Life Sciences**

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The health and life sciences industry continues to face rapid and unpredictable change. Our lawyers help companies in this sector face many challenges in developing and commercializing their products and delivering their services domestically as well as abroad. We are adept at helping our clients with patent expirations, continued pricing pressure, reimbursement restrictions, mounting regulatory requirements and limited access to capital in the midst of the current economic cycle.



## **Insurance**

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Over the past few years, insurance companies have faced risks from terrorism, increased global natural and economic disasters, sovereign risk, legislative reform efforts, pandemics, cyber terrorism and more. Those risks have only enhanced the need for timely and accurate local and international advice from professionals with business and legal expertise. SNR Denton anticipates issues and provides top-notch solutions to today's global challenges in a creative and comprehensive manner.



## **Manufacturing**

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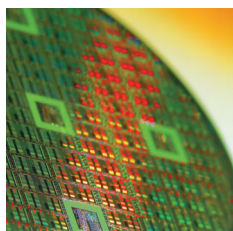
Representing manufacturing sector clients requires innovation, agility and insight, all hinging on the thorough understanding of clients' business models and the industries within which clients operate. Our business and legal services cover brand protection; technical, design and intellectual property rights; product life cycles; warranties; research and development; revenue streams from maintenance; and supply chains. We guide clients through complex dispute resolution; elaborate corporate restructuring; health, safety, environmental and regulatory issues; and procurement and contracting.



## **Real Estate, Retail and Hotels**

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Few industry sectors drive the economy and touch the daily lives of every consumer more than real estate, retail and hotels. Our clients rely on real estate assets for investments, for the ideal locations to reach consumers, for projects that drive construction and development, for critical distribution points and as collateral for financing transactions around the globe. In a down economy, they demand pragmatic legal advice on how best to maintain value and maximize opportunities. Our 200 real estate-focused lawyers around the globe stand ready.



## **Technology, Media and Telecommunications**

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The client list of SNR Denton's technology, media and telecommunications (TMT) sector reads like a "who's who" of creative companies. Operating at the intersection of innovation, strategy, finance and law, our TMT lawyers help these clients prepare for and embrace the rapid pace at which the TMT landscape is changing and evolving. We represent important players, from emerging growth and Fortune 500 companies to venture capital, private equity and investment banking firms.

## Services

### **Banking and Finance**

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Acquisition Finance  
Affordable Housing and Social Housing Finance  
Asset-Based Lending  
Asset Finance  
Bank Mutual to Stock Conversions  
Capital Raising and Investments in Bank Capital  
Consumer Credit  
Corporate and Syndicated Lending  
Financial Institutions Compensation and Benefits  
Financial Institutions Mergers and Acquisitions  
Financial Institutions Regulation  
Islamic Finance  
Project Finance  
Real Estate Finance  
Trade and Export Finance

### **Capital Markets**

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Asset-Backed Securities (ABS)  
Capital Markets Regulatory and Compliance  
Collateralized Debt Obligations (CDOs)  
Commercial Mortgage-Backed Securities (CMBS)  
Debt Capital Markets  
Derivatives and Structured Products  
Equity Capital Markets  
Esoteric Securitization  
Real Estate Investment Trusts (REITs)  
Residential Mortgage-Backed Securities (RMBS)

### **Corporate and Business Transactions**

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Antitrust and Competition  
Business Advisory  
Communications Transactional  
Corporate Governance  
Energy Transactional  
Franchising and Distribution  
Health Care Transactional  
Hedge Funds  
Higher Education Transactional  
Hotels and Leisure Transactional  
Insurance Risk Management  
Internet and Data Protection  
Investment Funds  
Joint Ventures  
Media Transactional  
Mergers and Acquisitions  
Privatization  
Securities and Public Companies  
Strategic Sourcing and Outsourcing  
Transport Transactional

## **Employment, Benefits and Executive Compensation**

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Benefits and Employment in Transactions and Reorganizations  
Business Immigration  
Employment Disputes  
Equal Employment, Affirmative Action and Diversity  
Executive Compensation  
Health and Welfare Benefits  
Labor and Employment  
Labor Relations  
Pensions and Retirement Plans  
Professional Trustee Services  
Share Schemes and Equity Incentive Plans

## **Intellectual Property and Technology**

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Advertising  
Copyright  
Defamation and Reputation Management  
Franchising and Distribution  
Internet and Data Protection  
IP Litigation  
Patents  
Strategic IP Planning  
Strategic Sourcing and Outsourcing  
Technology Procurement, Development and Licensing  
Trademarks

## **Litigation and Arbitration**

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Antitrust and Competition  
Appellate Litigation  
Class Actions  
Commercial Litigation  
Consumer Fraud Litigation  
Defamation and Reputation Management  
e-Discovery Counseling and Records Management  
Energy, Construction and Infrastructure Litigation  
ERISA and Employment Litigation  
Financial Markets Litigation  
Global Anti-Corruption  
Health and Life Sciences Litigation  
Insurance Litigation and Arbitration  
Internal Investigations  
International Arbitration  
IP Litigation  
Lawyers' Professional Liability Litigation  
Mediation and Other Alternative Dispute Resolution (ADR)  
Product Liability Litigation  
Public Law Litigation  
Real Estate and Property Litigation  
Securities and Shareholder Litigation  
Tax Controversy  
Technology and Telecommunications Litigation  
Transport Litigation  
White Collar and Government Investigations



## **Public Policy and Regulation**

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Advocacy and Government Affairs	Federal Regulatory and Marketing
Antitrust and Competition	Financial Institutions Regulation
Business Advisory	Health Care Regulation
Communications and Media Regulation	Indian Law and Tribal Representation
Compliance and Risk Management	Information Capital and Political Intelligence
Congressional Investigations	Insurance Regulation
Education Regulation	Procurement and Government Contracts
Energy Regulation	State Attorneys General
Environmental and Natural Resources	Strategic Communications
EU Law and Policy	Transport Regulation

## **Real Estate**

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Construction	Real Estate Development
Major Real Estate Projects	Real Estate Finance
Planning and Zoning	Real Estate Investment Services
Property Management	Real Estate Leasing
Real Estate Acquisition and Disposal	Tax-Advantaged Investing

## **Restructuring and Insolvency**

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Cross-Border Restructuring Matters  
Financial Institution Representation in Insolvency Matters  
Insolvency Administrators and Other Office Holders  
Insolvency Litigation and Enforcement  
Insurance-Related Insolvency  
Restructuring and Insolvency Proceedings  
Restructuring and Out-of-Court Workouts

## **Tax**

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Corporate Tax  
Individual Taxation  
International Tax  
Partnerships and Other Transparent Entity Taxation  
Subnational Taxation  
Taxation in Mergers, Acquisitions and Financings  
Tax Controversy

## **Trusts and Estates**

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International Estate Planning

## **Venture Technology**

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Sprout Incubation/Acceleration Services  
Venture capital, angel financings and strategic investments  
Strategic advisory  
Intellectual property assessment and strategy  
Intellectual property litigation  
Patent and technology licensing  
M&A and private equity  
Executive compensation strategies  
Corporate governance  
Grants and legislative strategies  
Tax and regulatory, including Venture Capital Trust (UK) compliance  
IPOs/public company representation

## Values

### Diversity

Diversity is a core value at SNR Denton. We are committed to promoting a professional environment that attracts, retains and promotes lawyers and professionals of all backgrounds, regardless of any group characteristic, such as race, ethnicity, gender, sexual orientation, religious affiliation, age, disability, gender identity or social perspective.

We know that drawing on a variety of experiences, backgrounds and ideas enriches our workplace and offers us a broader perspective, more creative ideas, deeper understanding and a higher-quality product.

Our goal is to engender in our employees an understanding of the benefits that diversity brings to the firm. We do this through our recruitment processes and induction and training, and by designating top lawyers and professionals to promote and oversee our diversity policies and practices.

### Pro Bono

SNR Denton is committed to serving the public interest and to helping those who otherwise lack the means to seek quality legal assistance that ensures access to justice.

We serve legal clinics in inner cities, represent death row inmates in challenging their convictions or sentences, work on civil rights and asylum matters, and advocate and litigate on behalf of people with disabilities, veterans, survivors of domestic violence, and children and families seeking adequate health care. We also provide substantial assistance to community organizations and far-reaching educational initiatives aimed at improving opportunities for children.

Our pro bono clients receive the same standards of professionalism and care, resources and engagement level that we offer to all our paying clients. We encourage our lawyers to become involved in pro bono work, which we believe to be personally meaningful and rewarding.

### Notable Pro Bono Clients

- Human Rights Watch
- PopLaw
- Campaign for Female Education
- The Nature Conservancy
- National Immigrant Justice Center
- Dar Al Atta'a

### Diversity Awards and Rankings (2005 to 2010)

Top 20 law firms for diversity, ranked eighth for women  
*(Vault.com)*

Top 100 law firms for diversity and women  
*(Multicultural Law magazine)*

Highest possible score in Human Rights Campaign Corporate Equality Index

2010 Leadership and Excellence in Inclusion and Diversity Award, presented by Morgan Stanley

### Pro Bono Awards and Rankings (2005 to 2010)

The Am Law Pro Bono 100

Law Firm Pro Bono Award from Public Counsel, the world's largest public-interest pro bono law firm

Commitment to Justice Award from inMotion

City of London's Heart of the City Award

*The American Lawyer's* 2010 Lifetime Achievement Award to former managing partner Errol Stone

## Corporate Social Responsibility

We operate our business in a way that demonstrates a high regard for the communities in which we work, whether we are helping to promote literacy at a local school, providing legal advice at a drop-in center or advocating on behalf of people with disabilities. We have a long history of public service through volunteering with civic, arts and cultural organizations, and we especially strive to help youth to thrive and grow despite challenges and disadvantages they may face. Included on this page are some of the groups we serve.

### **Legacy Charter School**

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The firm founded and provides ongoing support to this public charter school in an inner-city Chicago neighborhood.

### **St. Andrew's School**

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The London office runs an inner-city reading scheme that pairs pupils with employee volunteers.

### **Kids Enjoy Exercise Now (KEEN)**

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With firm support, this nonprofit has opened affiliates in major cities, offering free recreational opportunities for children and young adults with mental and physical disabilities.

### **Niles Home for Children**

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The firm helps provide residential and educational services to students with special needs in Missouri and eastern Kansas.

### **Everybody Wins!**

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Washington, DC, office lawyers and staff serve as reading mentors to high-risk youth through this local literacy program.

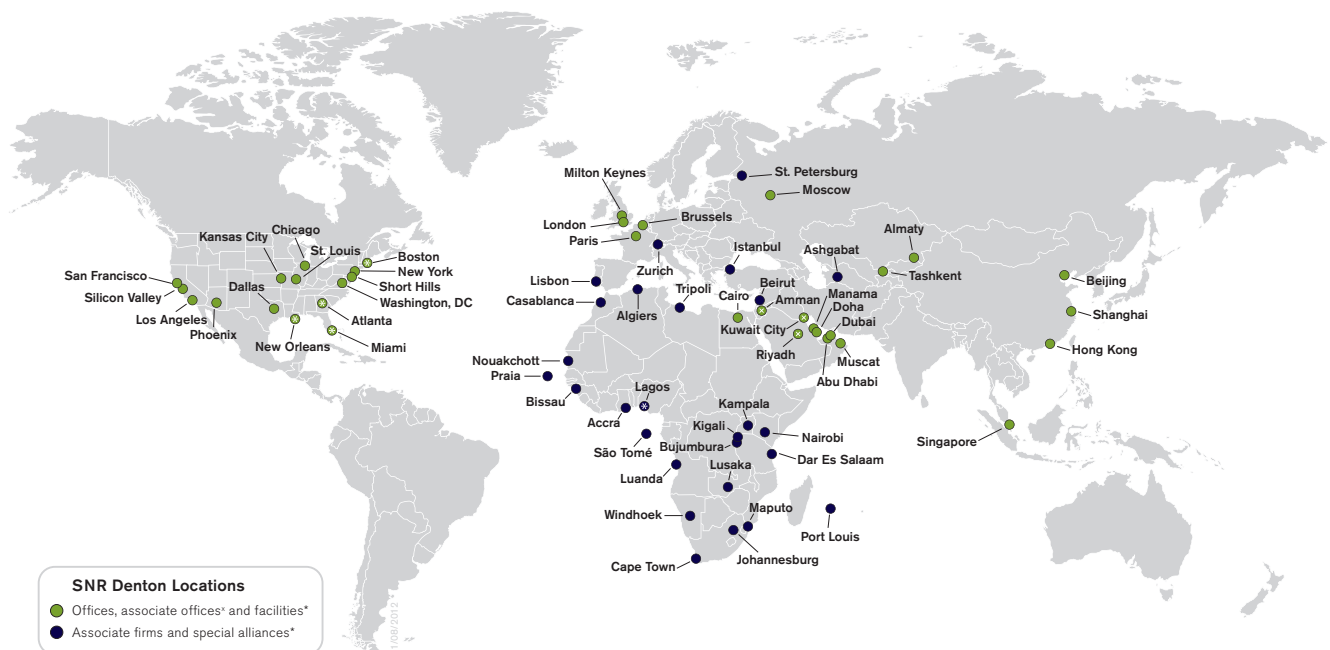
### **826LA and 826 National**

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The firm provides legal support to this national nonprofit with chapters in eight US cities emphasizing strong writing skills as fundamental to future success.

## Our Locations

As a top 25 legal services provider by lawyers and professionals worldwide, SNR Denton serves clients in key business and financial centers from more than 60 locations in 43 countries, through offices, associate firms and special alliances across the US, the UK, Europe, the Middle East, Russia and the CIS, Asia Pacific and Africa.



SNR Denton represents clients across key industry sectors from offices on four continents

# SNR DENTON

[snrdenton.com](http://snrdenton.com)

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